



**SHAW-LUNDQUIST**  
CONSTRUCTION

# Shaw-Lundquist Construction

A GROUNDBREAKING CELEBRATION



## ABOUT

Shaw-Lundquist is a second generation, family-owned general contractor that's been in business since 1974. They are one of the largest Asian American contractors in the United States, with offices in St. Paul, MN and Las Vegas, NV. Their projects include workplaces, education, entertainment, hospitality, healthcare, multi-family housing, public and retail spaces.

## SITUATION

With just ten days until a groundbreaking event for a new project adjacent to the Minnesota Vikings practice facility, the Shaw-Lundquist team was looking for a fun attendee gift – specifically, a “go purple” color tumbler.

## OBJECTIVES

- Reward and celebrate a successful project groundbreaking event with the project owner, design team, and future tenants.
- Provide a memento that tied in to the project.
- Ensure the gift was on time and on budget.

## SOLUTION

Foxtrot Account Manager Gary Rinehart immediately started sourcing a tumbler that would meet Shaw-Lundquist's needs. With supplier inventory issues, this took extra research and negotiation skills. Gary found a great tumbler option for a reduced price and with a guaranteed delivery date.

“THE EVENT WAS VERY SUCCESSFUL, AND THE TUMBLERS WERE A HIT. WE ARE GRATEFUL TO FOXTROT FOR GOING ABOVE AND BEYOND FOR US ON THIS REQUEST.”

**Kristi D'Agostino, Shaw-Lundquist**

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